

To,  
Mr. Sanjay Rathi  
Advocate,  
Hony. Secretary,  
Bar Council of Delhi,  
2/6 Siri Fort Institutional Area, N. Delhi 110049

Date -21.05.2022

**Subject: Renewal with Bar Council of Delhi for Pathology and Radiology Services in Delhi & NCR.**

Dear Sir,

Thank you very much for choosing Dr Lal PathLabs Limited as your preferred diagnostic / Wellness partner and courtesy extended to our Sr. Area Sales Manager - Mr. Anirudh Dube.

With reference to your discussion with Anirudh Dube, we take this opportunity to introduce our organization "**Dr Lal PathLabs Limited**" as India's pioneer medical diagnostic lab, widely acknowledged for excellent track record of providing medical diagnostic services for over 70+ years

**Introduction:**

Dr Lal PathLabs Ltd. runs Asia's biggest National Reference Lab (NRL) testing more than 10,000 patients' samples every day at New Delhi. LPL runs another 100 state-of-the-art satellite laboratories, 75 Patient Service Centers (PSC) and about 15 00 collection centers (CC) all over India and overseas. LPL tests a total of more than 22,000 patients daily all over the country from India's largest test menu of more than 3,000 tests and panels.

**Quality:**

We have the distinction of being the highest accredited laboratory in India viz.

- National Board of Accreditation for Testing and Calibration Laboratories (NABL),
- College of American Pathologists (CAP) and
- ISO 9001:2000.

**Human Resources:**

To operate its state of the art instruments and carry out sophisticated tests LPL has a highly qualified, efficient, knowledgeable and a dedicated team of around 70 Pathologists, 30 Ph.D/ M.Sc scientists and 1300 support personnel.

**Wide Test Menu:**

Today our Lab offers 1650 different test and panels in the disciplines of Molecular Diagnostics, Biophysics, Virology, Flowcytometry, Immunophenotyping, Cytogenetic, Endocrinology, genetics, Nutrition & Metabolism, Oncology, Toxicology, Immunochemistry, Infectious Diseases, Biochemistry, Haematology, Histopathology and Cytology- it has the distinction of offering the widest range of testing parameters available under one roof in India. Over the years the pioneering efforts of LPL have resulted in bringing newer test and cutting edge technologies to India.

Renewal on  
23/5/22

**Information Technology Platform:**

LPL is the first to use latest "Ultra" top of the line Laboratory Information management Software (LIMS). This software has the unique ability of performing the test through barcode reading of a unique ID/ Lab number affixed on the vaccutainer containing patients samples, enabling a completely hands off, on line automated testing and reporting process.

**Transport of Samples:**

LPL has special transport boxes for transporting samples. These boxes are airtight, contain gel packs maintaining a temperature of 2-8 degree centigrade even when the outside temperature is 40-45 degree centigrade for as long as 48 hours.

**Government Recognition:**

Dr. Lal PathLabs Limited is a C.G.H.S approved Laboratory and also serves many Ministries & Delhi Government Employees it is also the nodal lab for the patients referred by ECHS by the Defense Services. It is also first laboratory in India that was selected by any state government to form a Public Private Partnership (PPP).

**Corporate Tie ups:**

We are serving to healthcare needs of large number of companies including Public Sector Undertakings, Banks, CGHS, ECHS, Software Companies, Hotel. Industry, Pharmaceutical Companies, and Automotive Companies.

**Proposal:**

We are pleased to inform you that we shall be renewing our existing empanelment for further period of 2 years. We will continue our exiting offered discount i.e **"20% discount discount on LPL MRP for all serving and retired employees of Bar Council of Delhi and their dependents for Pathology Services & Radiology Services in Delhi & NCR only.**

**The terms & conditions applicable for the above offer are as follows:**

- Identification: The employee shall come with valid Employee ID/Letter from office/health Card. For dependant relation proof will be required.
- Checkups can be done at our Company owned Satellite Lab's and PSC's as per list attached.
- Employee can avail home collection service by paying Rs.150 extra/per visit (DNCR Only).
- Payment: Payment shall be made by employee at the time registration.
- Discount cannot be applicable on CNI Investigations, Packages & Net rates
- Validity of Contract: The above contract is valid till 31.04.2024
- If any of our company owned labs is converted to a franchise, then this discount shall not be applicable for the same.

Assuring you the best of services at all times

If you require any assistance kindly contact to **Mr. Anirudh Dube** on  
Mobile: -9289223822 & Email- anirudh.dube@lalpathlabs.com

Thanks & Regards

For Dr Lal PathLabs Limited